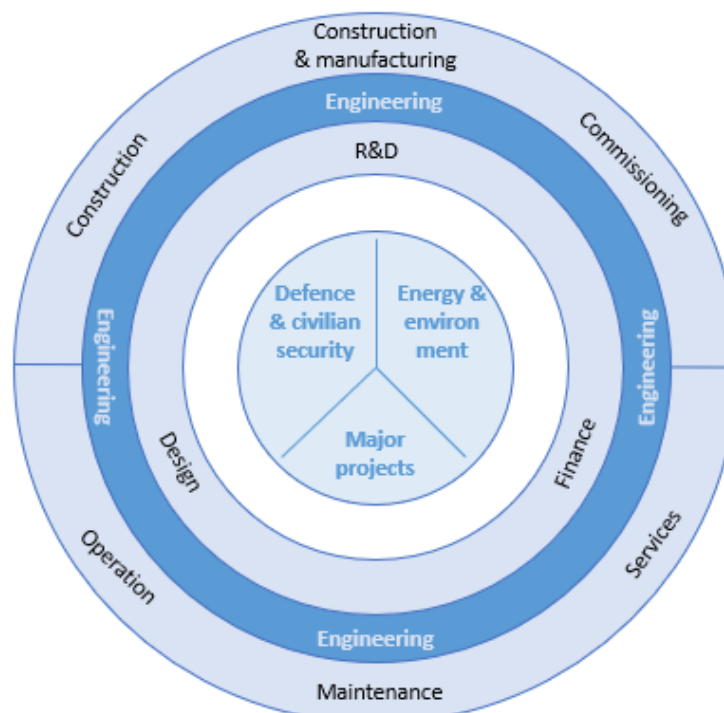


Solutions for a safer, better protected and more energy-efficient and environmentally sound world

RESOURCES	
Financial	<ul style="list-style-type: none"> Stable family share ownership since 1966
Industrial	<ul style="list-style-type: none"> Cutting-edge technological expertise State-of-the-art industrial facilities Eight industrial sites
Intellectual	<ul style="list-style-type: none"> R&D Patent portfolio Proprietary technologies
Human	<ul style="list-style-type: none"> 2,800 employees carrying out projects in around 100 countries worldwide
Relational	<ul style="list-style-type: none"> Long-term relationships with our partners and customers A major partner of defense since 1856 Engagement with the academic community & industry associations
Environmental	<ul style="list-style-type: none"> Diverse raw materials (energy sources: domestic waste, biomass, organic waste, solar, etc.) Energy certification (ISO 50001)



IMPACTS	
Financial	<ul style="list-style-type: none"> More than half of revenues from export markets
Industrial	<ul style="list-style-type: none"> Delivery of high quality equipment for energy production, energy efficiency, environmental impact reduction, data security, security for sensitive facilities, technological support for armed forces
Intellectual	<ul style="list-style-type: none"> New patents Innovation: new equipment and processes Academic partnerships: participation in PhD projects, etc.
Human	<ul style="list-style-type: none"> Employee training Shared business culture Continued Internationalization
Relational	<ul style="list-style-type: none"> Joint commitment with suppliers to identify and improve employment and environmental performance, in particular technological and industrial partnerships and sales contracts reaching back decades in some cases Joint ventures
Environmental	<ul style="list-style-type: none"> Energy efficiency (renewable power generation, energy recovery, etc.) Reduced environmental footprint of industrial activities of CNIM and customers.